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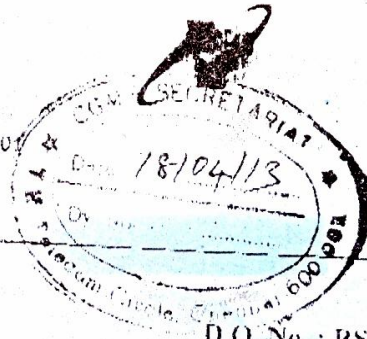
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भारत संचार निगम लिमिटेड

(भारत सरकार का उद्यम)

BHARAT SANCHAR NIGAM LIMITED

(A Govt. of India Enterprise)

अध्यक्ष नारायण राय

निदेशक (उद्यम)

A.N. Rai

Director (Enterprise)

D.O. No. : BSNL/EB-II/Gold/Sales/2013-14

Dated : 16th Apr., 2013

Dear Shri Khan,

The financial year 2012-13 has just got over. Sales data for 2012-2013 has now been compiled for the Gold & Silver segment of enterprise customers. Tamilnadu Circle has achieved Rs.133.33 Crore of business against the annual target of Rs.133.02 Crore which translates to 100.23% of the target.

The performance of the circle has been quite laudable and it is expected that the circle will continue to work hard and excel in future too. Please convey this to all officials working in Enterprise unit.

With best wishes/regards,

Yours sincerely


(A.N. Rai)

Shri MA Khan
Chief General Manager,
Tamilnadu Telecom Circle,
Chennai.